



# City of Nashua

Central Purchasing  
229 Main Street  
Nashua, NH 03060  
603-589-3330 Fax: 603-589-3344

May 7, 2012

**SUBJECT: REQUEST FOR PROPOSALS**

**RFP0830-051612  
Parking Garages Security System  
ADDENDUM #2**

Information included in this document becomes a part of the original Request for Proposals.

Please sign below to indicate receipt of this additional information and include this page with your submittal.

All other aspects of the original document and addendum #1 remain the same.

Respectfully,

Jim Cassidy  
Purchasing Agent  
City of Nashua  
[cassidyj@nashuanh.gov](mailto:cassidyj@nashuanh.gov)

Addendum #2 received and incorporated into submittal for RFP0830-051612.

\_\_\_\_\_  
(Authorized Signature)

\_\_\_\_\_  
(Date)

**RFP0830-051612**  
**Parking Garages Security System**  
**ADDENDUM #2**

May 7, 2012

**Questions:**

1. Can we get some firm infrastructure detail regarding what exists between facilities?
  - There is Gigabyte proprietary fiber optic cabling between ALL City facilities.
2. Under Risks and Objectives, can we remove the 1-4 items under the Risk section to eliminate the perception that the winning bidder is actually responsible for Reducing risk and Protecting people?
  - No (The bidder is expected to propose solutions that will assist in reducing risk and protecting people. The bidder will not assume legal responsibility for risks except to the degree of liability as covered by insurance and under terms of contract.)
3. Can we get exact locations for required “panic alarms” from the City?
  - We expect the Vendor to propose the appropriate locations
4. Would it better to appreciate that in both facilities the City will need a major improvement in lighting no matter who the winning bidder is? And then work with the winning bidder to define lighting levels based on camera coverage?
  - Needs clarification
5. We understand that there will be no remote monitoring of panic alarms or cameras by the winning bidder.....correct? Although on Page 10 there is a reference to #2 Monitoring Services for both garages.
  - Disregard Monitoring Services on Page #10
6. Is there any system/manufacture information available that defines what the “panic alarms” will be reporting to?
  - We expect the Vendor to make such determination since the bidder recommends the system/manufacture.

7. Should we plan on re-using existing “panic alarms”?

- Vendor may present in the bid as an option

8. We assume that all existing cameras will be removed from the new camera configuration based on existing questionable quality....correct?

- Correct

9. Can we get better definition of where you want to get license plate recognition?

- Entrance and exits of both Garages

10. Can we get better definition on what you mean by “facial recognition?” And where?

- Highest quality imaging that can be placed at the entrance & exits of both Garages, so that captured content can be used to help identify individuals and serve as potentially forensic evidence. We are *not* requesting a system that performs facial recognition analytic comparisons between two or more stored images.

11. Can you better define the “ID unsafe conditions” locations? Ice can build up anyway it would seem and cause an injury to persons in the garages. Do you want to actually view all pipes for breaks?

- The intention was more on the parking spaces and driving lanes, as well as providing the best possible view of the stairwells to allow staff to review and recognize spills, barriers, vandalism etc. that would impact pedestrians going to and from vehicles.

12. Do you want an interior office camera?

- Yes

13. Do you need a UPS for the system?

- Yes, however the City reserves the right to provide such a component itself if appropriate.

14. Will the bidder be required to core the pre-slab? We think this would require an engineer involvement.

- No, the use of conduit and existing serviceable gaps and chases should be used if necessary

15. What do you exactly mean by “signage?” on page #7?

- As stated, vendor to provide signs that are standard in security contracts

16. We are to replace all cameras per you for future use. (Pg 4) Where are these to be stored?

- Coordinate with Parking Maintenance and they will be stored in each garage, unless as requested you recommend an option to use them in another manner

17. Is it correct that the panic buttons are not to be part of the system. They currently go to the police and fire department. (Pg 4)

- Correct. Any new panic alert systems will need to be wired to contact the PD or Fire Rescue (TBD) without any intervention by the rest of the proposed system, however bidders can certainly propose a system where any such alerts will be logged by the system for ease of use in later investigations.

18. Due to the prints not being available, can we move out the “deadline for clarification”? (Pg 4)

- Prints have been made available and the dates have been pushed back

19. You and your team asked to have complete coverage, but it was said that the most important thing was to see faces in stairways and vehicle number plates. Yes, we could add more cameras in the stairways, but is it more important to see who is coming and leaving the stairways? This could save you a lot of money. You may want to clarify this because you are not going to get apples to apples quotes. (Pg 4)

- Complete coverage in the garage and the stairwells to be provided by the vendor

20. We are planning on putting in correct cameras for today’s lighting environment. Who will be responsible to change settings when you replace the light fixtures? (Pg5)

- If the setting changes can be administered easily by City staff using the system interfaces, and is a part of the training and documentation provided by the bidder, then the City would handle that. If however such changes require knowledge outside of the City’s experience, and not easily managed by the system as proposed, then the Vendor would be expected to handle this.

21. Would you wish to mount some of the old Phillips cameras on the exterior of the building as just a deterrent? This might be a good option and save you more money. They don't have to work.

- Vendor may present in the bid as an option

22. Will free parking be available?

- Yes

**END OF ADDENDUM #2**